

*"Exceeding Expectations
with Technological
Innovation"*

Advanced Telecom Services CAPABILITY STATEMENT

Information Technology Services:

Project Management

- PMP & TPM certified resources
- RCDD certified resource

Installation

• Voice / Data / Coax / Fiber Optic

• Voice over IP / Wireless Access Points

• CCTV / Security Cameras / AV

• Data Centers

- Complete fiber-optic and Copper support services

Service

• Moves, Adds & Changes / POS / T1

Certifications and Designations:

8A

DBE/MBE/SBE

Veteran Owned Business

Cage Code: 59LS1

NAIC Codes: 238210, 238990,512191

Past Performance:

* AVI-SPL

* Baltimore County Schools

* PG County Schools

* Merck Pharmaceuticals

* Pier 1

* State Department

* Baltimore Port Authority

* SPS

Contact Information:

William Conway, Owner

3590 Conchita Dr

Ellicott City, MD 21042

bconway@adv-telecom.com

Office:410.644.5000

About Advanced Telecom

Advanced is an information technology company that provides comprehensive telecommunications services. Our services include: Fiber Optic Installation and termination, Fiber Optic splicing, Aerial cable installation, Demos, Moves, Adds and Changes, Installation of Access Control, Voice, Data and Coax cables, Closet build-out, Telephone riser, Certification of cables, Onsite support, VOIP, Wireless Access Points (WAPS), Management Consulting, Global Services, Security, CCTV and Audio Visual installation. Perform T1 extensions and Point of Sales. We provide Audio Video and telecom consultation, Computer System management, Support services & data processing, Computer software consulting services, Software application training & computer software training. VTC engineering, AV or IP, Rack fabrication, NVR/DVR IP and analog camera install and programming.

Why We Differ

Advanced employees have over 20 years in the information technology & telecommunications industry. Advanced prides itself in employing certified IT Professionals, RCDD's, PMP's, TPM's and BISCO technicians that adhere to current industry standards. We believe in results, not excuses, and taking ownership of every project that we begin. In that way, Advanced is a proud small business that understands how to maneuver in ways that larger businesses cannot. Advanced is able to provide the flexibility required of most dynamic projects... the end result is that you get the most out of your information technology & telecommunications needs. When you bring on Advanced, you are beginning a lifelong partnership with a professional services company. Our founding mantra was borne from the philosophy that we are dedicated to exceeding our customers' expectation. Customers are the lifeblood of the company. We are a services company that exists to serve our customers. Performing to meet customer expectations and deadlines, are the basis of our culture. Our objective is to save you the consumer money and manage your Information technology & telecommunication needs carefully by utilizing a dedicated, experience and knowledgeable support team that will enable your organization to use its optimal IT & telecommunication systems. We provide custom contracts designed to fit the needs of our customers. The Advanced Telecom Services staff has over 20 years combined telecommunications experience in implementing and designing intricate infrastructures with BISCO certified technicians, Telecommunication Project Management, RCDD, Corning Certified Fiber splicers and Master Electricians on staff.